

## 8(a) Certification – 14 Items to pay close attention to when applying for the 8a Certification



Photo credit: pixabay.com

If you have been thinking about submitting an 8(a) application to the SBA, the list below shows the items that you should carefully review BEFORE you submit your application. Once you submit your application, even a simple change will undergo much greater scrutiny by the SBA and will very likely result in delay of your approval or even denial of your application.

### 1. Firm Website

1. Is the 51% owner of the firm listed at the highest position within the company?
2. Does the website tout the skills and expertise of other members of the management team?
3. Does the website have a different address than the address that is being used on the 8a application?
4. Does the website present the firm in a professional manner?

### 2. Credit Report

1. Have you pulled your personal credit report lately?

2. The SBA will do so, they are mainly looking for undisclosed assets of the principle members.

### 3. Secretary of State Websites

1. Do you have other fictitious entities (corporations or limited partnerships, etc.) that exist but are not being used to conduct business?
2. Do any of these entities have a similar name or related purpose to the firm for which you are seeking to obtain 8a?

### 4. Google Search

1. The name of the company and its principles should be searchable in google.
2. There could be information on the web that either needs to be removed because it will mislead the SBA or explained as part of the 8a application process.

### 5. LinkedIn

1. Your linked in profile should match the resume you are submitting to the SBA.

### 6. References

1. Do not list references as part of your 8(a) application that you have not called and told what you are using them for.
2. The SBA has called our clients in the past, especially when an application is 50% or less of a presumed group and applying for 8a.

### 7. Zillow Values

1. The real estate values you are listing in your personal financial statements should be vetted against Zillow.
2. If the Zillow values do not accurately reflect the value of the property more credible evidence will be needed as part of the 8(a) application.

Continued on page 5

## SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

### Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at [www.sbeinc.com](http://www.sbeinc.com)

### Faxed and Eblast Solicitations

Targeted mailings sent to businesses per your criteria.

### Telemarketing

Telephone follow-up calls that follow a script of 5 questions you create.

### Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

### Contact Info:

795 Folsom Street, 1st Flr, Room 1124  
San Francisco, CA 94107  
Email: [sbe@sbeinc.com](mailto:sbe@sbeinc.com)  
Website: [www.sbeinc.com](http://www.sbeinc.com)  
Phone: (415) 778-6250, (800) 800-8534  
Fax: (415) 778-6255

Publisher of  
Small Business Exchange  
weekly newspaper



# California Sub-Bid Request Ads

## AECOM

300 South Grand Avenue . Los Angeles, CA 90071

AECOM is seeking qualified subconsultants with Los Angeles County Community Business Enterprise certification for the following opportunity:

**Owner: Los Angeles County Department of Public Works**  
**Request for Proposals**  
**On-Call Construction Management and Support Services**  
**Project ID #BRC0000022**  
**Proposal due date November 1, 2018**

The scope of work is to provide construction managers within 7 days of notification. Construction managers shall have at least 15 years of experience performing construction management on bridge, bridge widening, bridge seismic retrofit, major storm drain, major dam modification, or major roadway reconstruction projects. Preferred credentials: BS or higher in civil or construction engineering; licensed professional in California or Certified Construction Manager; working knowledge of Greenbook, Standard Plans for Public Works Construction, Caltrans Standard Specifications, Caltrans Standard Plans, and Caltrans Standard Special Provisions, and experience in their use; and working knowledge of Cal/OSHA Construction Safety Orders and US EPA Policy and Guidance.

Assistance is available in obtaining any necessary bonding, lines of credit or insurance, or information related to the requirements for the work.

By October 23, please email a brief statement of qualifications, including candidate resumes and copy of firm's CBE/SBE/MBE/WBE/DBE/DVBE public-agency certification(s), to: [LAOfficeManagement@aecom.com](mailto:LAOfficeManagement@aecom.com).



431 Payran Street, Petaluma, CA 94952  
 Phone: (415) 382-1188 • Fax: (415) 883-7529  
 Contact: Kelsey Godfrey  
 Email: [bid@arntzbuilders.com](mailto:bid@arntzbuilders.com)

REQUESTS QUOTATIONS FROM  
 ALL QUALIFIED  
 SUBCONTRACTORS & SUPPLIERS  
 FOR ALL TRADES FOR THE  
 FOLLOWING PROJECT:  
**ADMINISTRATION BUILDING HVAC SYSTEMS  
 UPGRADE - EBMUD  
 OAKLAND, CA**  
**BID DATE: October 31, 2018 @ 1:30pm**  
**ESTIMATE: \$9,000,000 - \$11,000,000**

Trades needed but not limited to: Selective Demo, Concrete, Rebar, PMMA Roofing and Traffic Coating, Firestopping, HVAC, Building Automation, Electrical, and Trucking

All contractors shall be registered with the Department of Industrial Relations pursuant to Labor Code Section 1725.5 to be qualified to bid on, be listed in a bid proposal (submitted on or after March 1, 2015) or be awarded a contract for public work on a public works project (awarded on or after April 1, 2015). In addition, they are subject to the requirements of Section 4104 of the Public Contract Code.

BONDING, INSURANCE, TECHNICAL ASSISTANCE AVAILABLE. PLANS AVAILABLE IN GC'S PLAN ROOM. SUCCESSFUL SUBCONTRACTORS WILL BE REQUIRED TO SIGN ARNTZ BUILDERS, INC. STANDARD SUBCONTRACT AGREEMENT WHICH INCLUDES ARNTZ BUILDERS, INC. REQUIREMENT THAT SUBCONTRACTORS PROVIDE A 100% FAITHFUL PERFORMANCE AND PAYMENT BOND OF THE SUBCONTRACT PRICE FROM A TREASURY LISTED SURETY COMPANY ACCEPTABLE TO ARNTZ BUILDERS. BOND PREMIUM TO BE INCLUDED IN BID AS A SEPARATE ITEM. SUBCONTRACTORS WILL BE REQUIRED TO PROVIDE A WAIVER OF SUBROGATION ENDORSEMENT TO THEIR WORKERS COMPENSATION INSURANCE. WE ARE SIGNATORY TO THE CARPENTER'S AND LABORER'S COLLECTIVE BARGAINING AGREEMENTS AN EQUAL OPPORTUNITY EMPLOYER

### Sub-Bids Requested from qualified DBE Subcontractors and Suppliers For:

#### FRONT-OF-PLANT PROJECT

**Owner: Silicon Valley Clean Water**  
**Location: Redwood City, CA**

**Bid Date: November 20, 2018 @ 2:00 P.M.**

**J.F. Shea / Parsons, a Joint Venture**  
 667 Brea Canyon Road, Suite 30 • Walnut, CA 91789  
 Phone: (909) 595-4397 • Fax: (909) 444-4268  
 Contact: Lori Olivas, [lori.olivas@jfshea.com](mailto:lori.olivas@jfshea.com)

JF Shea/Parsons JV is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items:

Demolition, Erosion Control (Vegetative), Geotextiles, AC Paving, Fire Hydrants, Precast Manholes & Vaults, Chain Link Fencing, Steel Fencing, Ready-Mix Concrete, Reinforcing Steel, Structural Steel, Steel Deck, Metal Framing, Miscellaneous Metals, Waterproofing, Roofing, Sheet Metal, Sealants, FRP Doors/Frames/Hardware, Glazing, Gypsum Board, Painting & Coatings, Louvers, ID Devices, Fire Extinguishers & Cabinets, Toilet Accessories, Equipment, Hoists/Monorails/Bridge Cranes/Jib Crane, Pinion & Rack Elevator, Piping, Valves, and HVAC

Plans and Specifications: Email your request to [lori.olivas@jfshea.com](mailto:lori.olivas@jfshea.com).  
 Plans may also be viewed at our Walnut Office.

JF Shea/Parsons JV is an equal opportunity employer and intends to negotiate in good faith with interested DBE firms and intends to utilize the lowest responsive bidder. JF Shea/Parsons JV expects potential subcontractors to be bondable. JF Shea/Parsons JV will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

## Essential Steps to Handle Negative Reviews

Bad online reviews can cause potential customers to shop elsewhere, negatively impacting your business' bottom line. If your business has received a bad online review, here are steps you can take to handle it and minimize the damage.

### Respond to Customer Reviews

Ignoring a bad review won't make it go away. On the other hand, responding to customer reviews

can result in better ratings and improve your business' online reputation.

The Harvard Business Review analyzed tens of thousands of hotel reviews and responses from TripAdvisor. The study found that around a third of reviews on TripAdvisor receive a response and almost a half of hotels respond to reviews. According to the study, hotels that respond to customer reviews receive 12 percent more

reviews and their ratings increase by an average of 0.12 stars.

Yelp for Business Owners points out that responding to reviews is a great way to learn from your customers and build goodwill among your most vocal customers.



# California Sub-Bid Request Ads

## TAFT ELECTRIC COMPANY

1694 EASTMAN AVENUE, VENTURA, CA 93003

Phone: (805) 642-0121 • Fax: (805) 644-1542

Contact: Arnold Tostado • Email: atostado@taftelectric.com

Invites sub-bids from qualified DBE businesses for the following project:

**Agency: The City of Palmdale**

**Upgrade Existing Un-Signalized Crosswalks with Ladder Style Crosswalk, Markings, Striping, & Signage and ADA Curb Ramp Construction**

**HISPL-5378(043)**

**Location: City of Palmdale, CA**

**BID DATE: October 23, 2018**

**Trades Seeking: Traffic Control, Stripers, Concrete**

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disadvantaged Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer



Requests quotes from qualified and certified DBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

**CIDH Pile, Clear & Grub, Concrete Barrier, Electrical, Fence & MBGR, Minor Flat Concrete, Minor Concrete Structures, Joint Seals, Landscape, Erosion Control, AC & PCC Paving, Cold Planing, AC Dike, Rebar, Rock Slope Protection, Sign Structures, Striping, Traffic Control, Bore & Jack, SWPPP, CPM Schedule, Aggregate, Rip Rap, Misc. Iron & Steel, RCP, PVC, CSP, Ready Mix Concrete**

## RIVERSIDE COUNTY TRANSPORTATION COMMISSION

### STATE ROUTE 60 TRUCK LANES

East of Moreno Valley from Gilman Springs Road to Jack

Rabbit Trail (PM 22.1 to PM 26.6)

RCTC Agreement No. 18-31-146-00

FEDERAL AID PROJECT NO. CMLN-0654-090

**BID DATE November 15, 2018 @ 2:00 p.m.**

**Sub & Vendor Bids Due Prior**

## Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Dave Grattan

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, via Sukut's FTP site, or may be obtained from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist Qualified Subcontractors in obtaining bonds, insurance, and/or lines of credit. Please contact Sukut for assistance in responding to this solicitation. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC  
An Equal Opportunity Employer

Request For Qualified DBE Subcontractors, Consultants and Suppliers For:

**Caltrans Contract 04-4G8804  
Seismic Retrofit, Replace Approach Slabs and Erosion Control**

**In Alameda County in Fremont at  
Crandall Creek Bridge**

**Bid Date: October 25, 2018 at 2:00 PM**

Requesting quotes for but not limited to:

Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Prepare Water Pollution Control Program, Temporary Cover, Temporary Drainage Inlet Protection, Temporary Fiber Roll, Temporary Gravel Bag Berm, Temporary Fencing, Street Sweeping, Temporary Concrete Washout, Water Quality Sampling & Monitoring, Remove Thermo-plastic Striping, Erosion Control, Hot Mix Asphalt, Micropile, Bar Reinforcing Steel (Bridge), Column Casing, Rock Slope Protection Fabric, Marking and Striping, Trucking, Materials and Supplies.

CEC is willing to breakout any portion of work to encourage DBE participation.

Plans and specs are available for viewing at our Pleasanton office.

They may also be viewed and downloaded from the Caltrans Website:

<http://www.dot.ca.gov/des/oe/weekly-ads/all-adv-projects.php>

100 % Payment & Performance Bonds will be required from a single, treasury-listed surety subject to our approval.

CEC will pay bond premiums up to 1.5%. Subcontractors awarded on any project will be on CEC's standard form for subcontract without any modifications. Please call for assistance in bonding, insurance, lines of credit, technical info, equipment and supplies or if any other assistance is needed.

**California Engineering Contractors, Inc.**  
20 Happy Valley Road, Pleasanton, CA 94566  
Phone (925) 461-1500 Fax (925) 461-0510  
Email: [estimator@cecmain.com](mailto:estimator@cecmain.com)  
Estimator-Jeff Hollfelder

AN EQUAL OPPORTUNITY EMPLOYER

**CAHILL CONTRACTORS LLC**  
requests bids from Certified SBE, LBE, MBE, WBE Subcontractors and Suppliers for the following SELECT TRADES:

Driven Piles / Elevators / Mechanical / Electrical / Plumbing / Fire Sprinklers / Solar Hot Water / Tower Crane / Personnel Hoist

**MISSION BAY BLOCK 6W - EARLY TRADES**  
691 China Basin Street, San Francisco, CA 94158

This is an OCII project with construction workforce and prevailing wage requirements.

**BID DATE: 10/23/18 @ 12 PM**

Voluntary Pre-bid Meeting: 10/9/18 @ 3 PM,  
Mission Creek Senior Community  
225 Berry Street, San Francisco, CA 94158

#### BID DOCUMENTS:

Please contact Colby for access to documents on BuildingConnected.

#### CONTACT:

Colby Smith at [estimating@cahill-sf.com](mailto:estimating@cahill-sf.com),  
(415) 677-0611.

SMALL BUSINESS EXCHANGE





# California Sub-Bid Request Ads

## JACOBS®

1000 Wilshire Blvd, Suite 2100 Los Angeles, CA 90017

Jacobs is seeking qualified subconsultants with Los Angeles County Community Business Enterprise (CBE) Certification for the following opportunity:

**Owner: Los Angeles County Department of Public Works**  
**Request for Proposals**  
**On-Call Construction Management and Support Services**  
**Project ID #: BRC0000022**  
**Proposal Due Date: November 1, 2018**

The Scope of work is to provide construction management and support services for projects located throughout Los Angeles County. Construction managers shall have at least 15 years of experience performing construction management on bridge construction, bridge widening, bridge seismic retrofit, major storm drain, major dam modification, or major roadway reconstruction projects.

Desirable qualifications of construction manager include BS in civil or construction engineering, licensed professional in California and/or Certified Construction Manager, experience with Greenbook and Caltrans standard specifications and standard plans, working knowledge of Cal/OSHA Construction Safety Orders, working knowledge of EPA Policy and Guidance, graduation from Caltrans Resident Engineer Academy or documented experience as RE on minimum of three major road, bridge, or dam construction projects.

Firms must be able to comply with prevailing wage requirements.

Assistance is available in obtaining bonds, lines of credit, or insurance related to the requirements for the work.

By **October 25, 2018 at 12:00 noon Pacific Time**, please email a brief statement of qualifications, including candidate resumes and copy of firm's CBE/SBE/MBE/DBE/DVBE public-agency certification(s) to: [Jacobs\\_purewater@jacobs.com](mailto:Jacobs_purewater@jacobs.com).



**SYBLON REID**  
 General Engineering Contractors  
 Providing Solutions to Difficult Projects

P.O. BOX 100 • Folsom, CA 95763  
 Phone: (916) 351-0457 • Fax: (916) 351-1674  
 Estimator: Jim Hunt - jimh@srco.com

Sub-Bids Requested From **MBE, DBE, WBE** Subcontractors & Suppliers for:

**Owner: County of Sacramento - Public Works & Infrastructure Agency -**  
**Department of Transportation**  
**McKenzie Road Bridge Replacement Over Laguna Creek**  
**Contract # 4369**

**Location: Sacramento County, McKenzie Rd App 1 mile S of Arno Road over Laguna Creek**  
**BID DATE: November 1, 2018 @ 2:00 PM**

#### Trades Solicited:

SAND & GRAVEL, ASPHALT, PILINGS, CONCRETE & CEMENT, REINFORCING BAR SECTION, LUMBER, FENCING, GUARD RAILINGS & BARRIERS, CONSTRUCTION AREA SIGNS, REMOVE BRIDGE ITEM, CLEARING & GRUBBING, DEVELOP WATER SUPPLY, ROADWAY EXCAVATION, STRUCTURE EXCAVATION, STRUCTURE BACKFILL, DITCHES EXCAVATION, IMPORTED BORROW, AGGREGATE BASE, PAVEMENT REINFORCING FABRIC, FURNISH & DRIVE, PILING, CAST-IN-DRILLED-HOLE CONCRETE PILING, REINFORCING STEEL, ROADSIDE SIGN, FENCING, OBJECT MARKER, CONCRETE BARRIER, THERMOPLASTIC TRAFFIC, STRIPE & MARKING, TRUCKER, SANDBLASTING, CONSTRUCTION EQUIPMENT RENTAL

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered.

**CAHILL CONTRACTORS LLC**  
 requests bids from Certified SBE  
 Subcontractors and Suppliers for the  
 following TRADES:

Structural Concrete / Miscellaneous Metal /  
 Windows, Storefronts, Glazing / Exterior Plaster,  
 Siding / Metal Stud Framing, Drywall / Kitchen  
 Appliances / HVAC / Plumbing / Electrical /  
 Site Utilities / Site Clearing, Demo, Earthwork /  
 Scaffolding / Site Security / Final Cleaning

**681 FLORIDA STREET - EARLY BID**  
**(SELECT TRADES)**  
**681 Florida Street, San Francisco, CA 94110**

This is an SFCMD project with construction  
 workforce and prevailing wage requirements.

**BID DATE: 11/13/18 @ 2 PM**

#### BID DOCUMENTS:

Please contact Colby for access to documents  
 on BuildingConnected.

#### CONTACT:

Colby Smith at [estimating@cahill-sf.com](mailto:estimating@cahill-sf.com),  
 (415) 677-0611.



**Proven Management, Inc.**  
 225 3rd Street, Oakland, CA 94607  
 Phone: 510-671-0000 • Fax: 510-671-1000

PMI is requesting proposals/quotes from all  
 qualified & certified Small & Disadvantaged  
 Business Enterprises (SBE & DBE) subcontractors,  
 material suppliers, and truckers for the  
 following project:

**L TARAVAL IMPROVEMENT PROJECT**  
**SF ZOO TO SUNSET BOULEVARD, SF**  
**SFMTA Contract No. 1306**

**Bids: 11/14/2018 @ 3 pm**

**10% SBE; 5% DBE; 5% WBE Participation Goals**

Sitework; Demo; Temp Tree & Plant Protection; De-watering; Excavation Support Systems; Earthwork; Trenching & Backfill; AC Planing & Paving; Concrete Paving; Unit Pavers; Portland Cement Concrete Paving; Reinforced Concrete Pipes; Water Utility Distribution Piping; Polyethylene Encasement of Ductile Iron Pipe & Fittings; Repair & Replacement of Side Sewers for Water Work; Cured-in-Place Pipe for Water Work; Sewerage Systems; Tree Removal & Stump Grinding; Decorative Mosaic Tile; Site Furnishings; Planting; Volumetric Boulders; Concrete Reinforcement; Drilled Concrete Anchors; CIP Concrete; CIP for Sewer Work; Special Paving Area - Etched Text; Misc Metals; Handrails & Barrier Railings; Tapered Steel Trolley Poles & Accessories; Special Trackwork; Rail Welding; CIP Detectable Surface Tiles; Anti-Graffiti Coating; Painting & Coatings; Platform ADA Signage; Cathodic Protection; Electrical; Raceways; Wire & Cable; Traction Power Cable; Pull Boxes; Traffic Signals; Street Lighting; Overhead Contact System

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested SBE & DBE certified suppliers, subcontractors, and truckers. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested SBE & DBE firms. PMI is signatory to the Operating Engineers, Carpenters & Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

**We are an Equal Opportunity Employer**

# 8(a) Certification – 14 Items to pay close attention to when applying for the 8a Certification

## 8. Review Resumes

1. The majority (51%+) owner's resume should show experience in the industry in which the 8(a) application is being submitted.
2. A resume that is not credible and shows that the owner of the firm could not run the business can cause a denial of the 8(a) application by the SBA.
3. Make sure the duties show executive duties (customer development, policy monitoring and enhancement, procedural leadership).

## 9. Contemplate Arrest Record

1. Often applicants forget about a misdemeanor received decades ago, and mistakenly don't disclose them during the 8(a) application process.
2. This can create a denial because the SBA will view this as an integrity issue.
3. The SBA runs an FBI background check on all applicants, so a failure to disclose will be caught by the SBA.

## 10. Corporate Bylaws

1. Language in corporate Bylaws that relates to voting rights and company control needs to be reviewed.

2. If the bylaws are confusing, it is advisable to simplify them.
3. Keep in mind any bylaw that alters control of the firm from the 51% owner's unconditional control could result in a denial.

## 11. Contracts

1. The firm's contracts with its customers should be reviewed and the owner of the firm should be the signer on all contracts.
2. If the owner is not signing these contracts, and a different individual has been delegated for that task, additional exploration will often be conducted by the SBA to determine if the contract signer is in control or is a crucial component to operate the firm.

## 12. Signature Cards

1. The 51% owner of the firm is the only permitted signer on bank signature cards, if not this needs to be changed immediately.

## 13. Leases

1. The lease should be in the name of the firm applying for 8a.
2. If the firm subleases space from another firm in the same industry, or another connection to the landlord exists, con-

sidered carefully whether or not this landlord can display control, or if there is an appearance of co-mingling of resources between the 8a applicant firm and another.

3. Expect the SBA will pay close attention to the business lease.

## 14. Purchase Agreements

1. If the firm applying for 8a was purchased, and there was existing debt in place, there must not be recourse.
2. In addition, if a controlling interest was purchased from a past owner, that owner can no longer work at the firm, or this will generate a control issue.
3. The transaction should have taken place at fair market value.

Advance 8a makes sure that the guidelines shown above are met, or that a good explanation for any deviation is available when the questions arise from the SBA. If your firm has been recently denied an 8a certification and needs to complete a reconsideration or appeal, feel free to give us a call. We usually begin by reviewing the denial letter and in around a 10-minute call we can determine if we can be of assistance in your reconsideration, or appeal. 703-688-3546.

**SOURCE: Advance GSA/8a**

# Essential Steps to Handle Negative Reviews

■ Continued from page 2

## Be Nice and Avoid Getting Personal

If you've received a bad review online, it can be tempting to defend your business — and get personal in the process. However, as Google Business Support advises, it's important that business owners remain polite and avoid getting personal when they respond to customer reviews.

Replies should be useful, readable, and courteous, because it's difficult to win an argument with an unsatisfied customer. That's why it's important to think before you reply to a negative review. As Yelp for Business Owners points out, if a reviewer believes you're being "rude, condescending or disingenuous in any way, there's a chance he or she could get angry and make the situation even worse."

## Thank Your Reviewers and Customize Responses

You might be angry over a bad review, but your response should be professional, authentic, and humane. Apologize to the customer and thank them for taking the time to highlight issues with your business. That can help transform a negative review into a positive one.

Also, make sure you use the reviewer's name and recap their specific complaint. Customizing responses will show that your business genuinely appreciates customer feedback.

## Take the Time to Upload an Image with a Review Response

Yelp requires all business account users to upload a real photo before they message customers. Yelp does this in order to make the messages more personal.

If you're responding to a bad review, make a video response message or send relevant photos with your response. It will show that you're taking the complaint seriously and are responding in a diligent way, which can help build trust with your customers and win them over — despite their negative experience.

## Show You've Taken the Necessary Action

Customer feedback is an essential part of improving business performance. If you've received a negative online review, showing that you've taken the steps to resolve the issue could help turn a negative review into a positive one.

Once you've acted upon the issue your customer raised, reply to the complaint on the review site so that other customers can read what about what you've done.

**SOURCE: [www.sba.gov](http://www.sba.gov)**



# California Sub-Bid Request Ads

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: **ERIC ALLRED**  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**US 101 – SR 85 EXPRESS LANES PHASE 3 PROJECT, Contract No. C18081**  
Small Business Enterprise Goal Assigned is 11.5%

OWNER:  
**SANTA CLARA VALLEY  
TRANSPORTATION AUTHORITY**  
3331 North First Street, Building A,  
San Jose, CA 95134

**BID DATE: OCTOBER 30, 2018 @ 2:00 P.M**

DGC is soliciting quotations from certified Small Business Enterprises for the following types of work and supplies/materials including but not limited to:

**AC DIKE, ADL BURIAL LOCATION REPORT, CLEARING AND GRUBBING/DEMOLITION, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, CPM SCHEDULING CONSULTANT, CRASH CUSHION, DEWATERING, ELECTRICAL, EROSION CONTROL, HAZARDOUS MATERIAL, HYDRO-SEEDING, K-RAIL SUPPLIER, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, MISC. IRON AND STEEL, OBJECT MARKERS, ROADSIDE SIGNS, SIGN STRUCTURE, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TRAFFIC CONTROL MATERIAL SUPPLIER, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site.

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need SBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the SBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: **JIM YACKLEY**  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**CALTRANS ROUTE 82 –  
CONSTRUCTION ON STATE HIGHWAY IN  
SANTA CLARA  
FROM PORTOLA AVENUE TO LAWRENCE  
EXPRESSWAY OC, Contract No. 04-4J2814**  
Federal Aid Project No. ACSB1NH-P082(029)E  
Disadvantaged Business Enterprise Goal  
Assigned is 13%

OWNER

**STATE OF CALIFORNIA -  
DEPARTMENT OF TRANSPORTATION**  
1727 30th Street, Bidder's Exchange, MS 26,  
Sacramento, CA 95816

**BID DATE: OCTOBER 31, 2018 @ 2:00 P.M**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, LEAD COMPLIANCE PLAN, MINOR CONCRETE, ROADSIDE SIGNS, STRIPING, SWPPP/ WATER POLLUTION CONTROL PLAN PREPARATION, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL, ASPHALT OIL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: **VICTOR LE**  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**CALTRANS ROUTE 101 –  
CONSTRUCTION ON STATE HIGHWAY IN  
MONTEREY COUNTY IN AND NEAR KING CITY  
FROM 0.4 MILE SOUTH OF WILD HORSE ROAD  
OVERCROSSING TO TEAGUE AVENUE**  
Contract No. 05-1F75U4,  
Federal Aid Project No. ACSB1NHG-Q101(338)E  
Disadvantaged Business Enterprise Goal  
Assigned is 19%

OWNER

**STATE OF CALIFORNIA -  
DEPARTMENT OF TRANSPORTATION**  
1727 30th Street, Bidder's Exchange, MS 26,  
Sacramento, CA 95816

**BID DATE: NOVEMBER 8, 2018 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**AC DIKE, BRIDGE DECK RESURFACING, BRIDGE, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS & DELINEATORS, CRASH CUSHION, ELECTRICAL, EROSION CONTROL (PERMANENT), EROSION CONTROL (TEMPORARY), LANDSCAPING, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, PCC PAVING, ROADSIDE SIGNS, RUMBLE STRIP, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TRAFFIC CONTROL SYSTEMS, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 1 AGGREGATE SUBBASE MATERIAL, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.





# California Sub-Bid Request Ads

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: **JACK SHEWMAKER**  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**CALTRANS ROUTE 101 –  
CONSTRUCTION ON STATE HIGHWAY IN  
MONTEREY COUNTY IN SALINAS FROM EAST  
MARKET STREET UNDERCROSSING TO  
0.3 MILE SOUTH OF ESPINOSA ROAD**

Contract No. 05-1C8904,  
Federal Aid Project No. ACSB1NH-Q101(342)E  
Disadvantaged Business Enterprise Goal  
Assigned is 16%

OWNER

STATE OF CALIFORNIA -  
DEPARTMENT OF TRANSPORTATION  
1727 30th Street, Bidder's Exchange, MS 26,  
Sacramento, CA 95816

**BID DATE: NOVEMBER 15, 2018 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, CRASH CUSHION, ELECTRICAL, EROSION CONTROL, FABRIC/GEO-SYNTHETIC PAVEMENT INTERLAYER, FENCING, LANDSCAPING, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, PAVING FABRIC, PCC PAVING, PIPE LINING, ROADSIDE SIGNS, RUMBLE STRIP, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TRAFFIC CONTROL SYSTEMS, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Jack Shewmaker. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: **Eric Allred**  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**CALTRANS ROUTE 17 STATE HIGHWAY IN  
SANTA CRUZ COUNTY IN AND NEAR SCOTTS  
VALLEY FROM 0.6 MILE NORTH OF  
GRANITE CREEK ROAD OVERCROSSING  
TO SANTA CLARA COUNTY LINE -  
CONTRACT NO. 05-1F7604**

Federal Aid Project No. ACSB1NH-P017(114)E  
Disadvantaged Business Enterprise Goal  
Assigned is 13%

OWNER

STATE OF CALIFORNIA -  
DEPARTMENT OF TRANSPORTATION  
1727 30th Street, Bidder's Exchange, MS 26,  
Sacramento, CA 95816

**BID DATE: November 1st, 2018 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC Dike, Bridge Deck Resurfacing, Cold Plane, Concrete Barrier, Construction Area Signs, Crash Cushion, Electrical, Emulsion Supplier, Erosion Control, K-Rail Supplier, Lead Compliance Plan, Metal Beam Guardrail, Misc. Iron and Steel Frame Cover & Grate, Object Markers, Roadside Signs, Striping, SWPPP Prep/Water Pollution Control Plan Prepare, Temporary Erosion Control, Testing, Traffic Control Systems, Traffic Control Material Supplier, Underground, Trucking, Water Trucks, Street Sweeping, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Open Grade) Material

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: **TOM GUNTHER**  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**MATHILDA AVE IMPROVEMENTS AT  
US101 AND SR 237 PROJECT  
Contract No. C18219  
Small Business Enterprise Goal Assigned is  
13.53%**

OWNER

SANTA CLARA VALLEY  
TRANSPORTATION AUTHORITY  
3331 North First Street, Building A,  
San Jose, CA 95134

**BID DATE: NOVEMBER 7TH @ 2:00 P.M.**

DGC is soliciting quotations from certified Small Business Enterprises for the following types of work and supplies/materials including but not limited to:

AC DIKE, ADJUST IRON, ADL BURIAL LOCATION REPORT, BARRIER RAIL SUB, BRIDGE, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONSTRUCTION AREA SIGNS, CRASH CUSHION, ELECTRICAL, EMULSION SUPPLIER, EROSION CONTROL, FENCING, LANDSCAPING, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, PAVEMENT MILLING, PCC PAVING, REINFORCING STEEL, ROADSIDE SIGNS, SAWCUTTING, SIGN STRUCTURE, SLURRY SEAL, SOUNDWALL (MASONRY), STRIPING, SURVEY/STAKING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TEMPORARY EROSION CONTROL, TESTING, TRAFFIC CONTROL MATERIAL SUPPLIER, TREE REMOVAL/TRIMMING, UNDERGROUND, VEGETATION CONTROL, VIBRATION MONITORING, WATER TREATMENT, TRUCKING, WATER TRUCKS, STREET SWEEPING, EROSION CONTROL MATERIAL, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site.

Fax your bid to (925) 803-4263 to the attention of Estimator Tom Gunther. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need SBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the SBE goal.

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# California Sub-Bid Request Ad



## Barnard Bessac Joint Venture DBE Opportunities

Barnard Bessac Joint Venture, an Equal Opportunity Employer, is seeking quotes from interested and qualified Disadvantaged Business Enterprises (DBE's) and other subcontractors and suppliers for the following:

### PROJECT:

**Gravity Pipeline Progressive Design Build Project**  
OWNER: Silicon Valley Clean Water

**Initial Publish Date: August 30, 2018**  
**Proposal Deadline: October 1, 2018**

Firms that are certified by one of the following programs are qualified: Entities owned and/or controlled by socially and economically disadvantaged individuals, MBE, WBE, SBE, SBRA, LSAF and HUB.

### OPPORTUNITIES INCLUDE (For October 1, 2018 Deadline):

Shaft - Slurry wall; Jet Grout; Earth Pressure Balance Tunnel Boring Machine fabrication & delivery; Concrete foundations (flat work); Concrete demolition & off-haul (shallow structures); Site clearing & grading; Site fencing; Trucking (spoils off-haul & disposal); Office Janitorial services; Office Supplies; Security; Quality control testing and other laboratory testing services; Trucking of materials & equipment; Equipment rental (Loaders, Skidsteers, Excavators, Manlifts, Forklifts); Raw material supply (iron/steel, consumables, fluids); Fabrication; Jobsite supplies (PPE, tools, etc...); Printing services (plotting / signs / banners); Traffic control supply and/or services; Utility relocation; Trench excavation and shoring; Potholing; Geotechnical investigation (Borings, CPT's); Instrumentation & Monitoring; Pre-condition surveys (buildings, roadways, utilities); Rebar supply and/or installation; Ready-Mix concrete supply; Street sweeping / cleaning; Utility inspections; Water treatment systems; Concrete pumping and placing; and Dimensional lumber supply.

Please contact either of the following names to get your name on the bidders list:

Shannon Cozino:

[shannon.cozino@barnard-inc.com](mailto:shannon.cozino@barnard-inc.com) (site office)

Brittany McNamee:

[brittany.mcnamee@barnard-inc.com](mailto:brittany.mcnamee@barnard-inc.com) (HQ office)

United Storm Water, Inc. is requesting sub-bids from qualified MBE/WBE/OBE/LBE/DVBE subcontractors, suppliers, manufacturers & truckers

**For: Contra Costa County Public Works Dept.,  
255 Glacier Drive, Martinez, CA 94553  
Project: 2018 Full Trash Capture-N.  
Richmond and Shore Acres  
Project No.: 0662-6R4030  
Bid Due Date: 10/30/18 at 2pm**

For the following (but not limited to) work: various companies which offer some or all of the following services: Traffic control, equipment rental, vacuum truck rental, stainless steel industrial fastener, supplier and confined space certified laborer.

If you are interested in bidding on this work or know of someone who is, please contact Maria Mercado P-626/961-9326 Ext. 261 F-626/961-3166 Email: [maria@unitedstormwater.com](mailto:maria@unitedstormwater.com)

Plans, specs, and requirements for the project are available for review at our office at 14000 E. Valley Blvd., Industry, CA 91746 and are available to purchase online at [www.cccounty.us.pwprojects](http://www.cccounty.us.pwprojects)

For assistance in obtaining bonds, line of credit, and/or insurance of this project, please contact Maria Mercado at the noted phone number.

**Maria Mercado**  
Phone 626/961-9326 Ext. 261  
Fax 626/961-3166  
**United Storm Water, Inc.**  
14000 E. Valley Blvd.  
Industry, CA 91746



Looking for  
Subcontractors, Vendors,  
and Suppliers?

Call 1-800-800-8534  
or visit us at [www.sbeinc.com](http://www.sbeinc.com)

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With a monthly readership of 75,000,  
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ethnic and gender lines as well as traditional  
industry segments.**



## INVITATION TO PREQUALIFY FOR CALIFORNIA STATE UNIVERSITY, FULLERTON TOCA 090 PROJECT

### DUE DATE FOR PREQUALIFICATIONS

Requesting completed prequalification forms from Subcontractors by **Tuesday October 16th, 2018**

### OUTREACH REQUIREMENTS:

**10% DVBE and 30% SBEPROJECT**

### PROJECT INFORMATION AND DESCRIPTION:

CSUF TOCA 090 - ANTICIPATED PROJECT  
BID DATE: October 23rd, 2018

### CSUF Chilled Water Line - New Chiller Project

**Estimated Budget: \$2.8 million**

The primary scope of this project is to provide 480V service to the new chiller 'CH-3' and provide electrical service to new electric boilers and associated pumps. The goal is to provide the necessary electrical infrastructure to support electric boilers and chiller. Since the 4160V chillers are being demolished, the objective is to eliminate the 4160V service from the central plant and transform directly from 12.47kV to 480V to avoid multiple voltage levels on campus and minimize the potential points of failure.

The existing 12.47 - 4.16kV transformers will be demolished, 12.47kV will be routed to the central plant and new selector switch and substations will be provided to serve all loads in the central plant using 480V service

### TRADES:

CSI Divisions 1 thru 32 Including but not limited to: Surveying, Abatement, Sawcutting, Demolition, Shoring, Electrical (Design Assist), Concrete, Misc. Metals, Signage, Sheet Metal, Clean up.

### Required Submittals

Completion of Swinerton Master Service Agreement (MSA) Swinerton Prequalification

Subcontractors are encouraged to begin the Swinerton Prequalification process at:

<http://www.swinerton.com/subcontractors/subcontractor-prequal>

Prequalified Subcontractors will be eligible to bid the project.

**For additional information on prequalification, please contact:**

Veronica Miguel at [vmiguel@swinerton.com](mailto:vmiguel@swinerton.com)  
or 213.896.3439

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and Suppliers

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Contact us at 800-800-8534 or [sbe@sbeinc.com](mailto:sbe@sbeinc.com)





# California Sub-Bid Request Ad



**O.C. Jones & Sons, Inc.**  
 1520 Fourth Street • Berkeley, CA 94710  
 Phone: 510-526-3424 • FAX: 510-526-0990  
 Contact: Jean Sicard

REQUEST FOR DBE  
 SUBCONTRACTORS AND SUPPLIERS FOR:

**Install Single Lane Roundabout  
 Hwy 12 Rio Vista  
 Caltrans #04-4G5604**

**BID DATE: November 1, 2018 @ 2:00 PM**

We are soliciting quotes for (including but not limited to):

Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Type III Barricade, Portable Delineator, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Temporary Hydraulic Mulch, Temporary Silt Fence, Temporary Gravel Bag Berm, Sweeping, Treated Wood Waste, Clearing & Grubbing, Roadway Excavation, Structure Excavation, Structure Backfill, Subgrade Enhancement Geotextile – Class B1, Rock Blanket, Precast Concrete Panel, Electrical, Erosion Control, Hydromulch, Hydroseed, Compost, Lean Concrete Base, Tack Coat, Jointed Plain Concrete, Structural Concrete, Architectural Treatment, Bar Reinforcing Steel, Pipe Culvert, Minor Concrete, Misc. Iron & Steel, Pavement Marker, Roadside Sign, Vegetation Control (Minor Concrete), Transition Railing, Guard Rail, Concrete Barrier Transition, Grated Line Drain, Striping & Marking and Construction Materials

**An Equal Opportunity Employer**

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/index.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php).



**O.C. Jones & Sons, Inc.**  
 1520 Fourth Street • Berkeley, CA 94710  
 Phone: 510-526-3424 • FAX: 510-526-0990  
 Contact: Greg Souder

REQUEST FOR DBE  
 SUBCONTRACTORS AND SUPPLIERS FOR:

**Replace Slabs, Resurface Shoulder & Ramps  
 and Construct MBGR & Barrier  
 Hwy 580 Oakland/Alameda County  
 Caltrans #04-270104**

**BID DATE: November 15, 2018 @ 2:00 PM**

We are soliciting quotes for (including but not limited to):

Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Sweeping, Treated Wood Waste, Noise Monitoring, Temporary High Visibility Fence, Clearing & Grubbing, Roadway Excavation (Type Z-2 Aerially Deposited Lead), Irrigation, Compost, Lean Concrete Base Rapid Setting, AC Dike, Tack Coat, Cold Plane AC, Individual Slab Replacement (RSC), Channelizers, Crash Cushions, Fiber Rolls, Pedestrian Barricade, Underground, Concrete Grinding, Detectable Warning Surface, Minor Concrete, Pre/Post Construction Surveys, Drain Inlets, Misc. Iron & Steel, Signal & Lighting, Emergency Vehicle Detection System, Fencing, Pavement Marker, Object Marker, Roadside Signs, Midwest Guardrail System, Vegetation Control (Minor Concrete), Transition Railing, Concrete Barrier, Striping & Marking, Electrical and Construction Materials

**An Equal Opportunity Employer**

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/index.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php).



**O.C. Jones & Sons, Inc.**  
 1520 Fourth Street • Berkeley, CA 94710  
 Phone: 510-526-3424 • FAX: 510-526-0990  
 Contact: Jean Sicard

REQUEST FOR SBE/DBE  
 SUBCONTRACTORS AND SUPPLIERS FOR:

**Mathilda Avenue Improvements at  
 US 101 and SR 237 Project  
 Contract C18219**

**Santa Clara Valley Transportation Authority (VTA)  
 BID DATE: November 7, 2018 @ 2:00 PM**

We are soliciting quotes for (including but not limited to):

Trucking, Lead Compliance Plan, Develop Water Supply, Construction Staking, Construction Area Signs, Traffic Control System, Type III Barricade, Portable Changeable Message Sign, SWPPP, Storm Water Annual Report, Temporary Erosion Control, Sweeping, Temporary Dewatering and Non-Storm Water Discharge Control System, Temporary Concrete Washout, ADL Burial Location Report, Noise Monitoring, Clearing & Grubbing, Dust Palliative, Roadway Excavation (Aerially Deposited Lead), Structure Excavation, Structure Backfill Retaining Wall (Sound Wall), Pervious Backfill Material, Lean Concrete Backfill, Subgrade Enhancement Geotextile Class B1, Decomposed Granite, Irrigation, Erosion Control, Hydroseed, Rapid Strength Concrete Base, Slurry Seal, Tack Coat, Cold Plane AC, Drill and Bond (Dowel Bar), Spall Repair (Polyester Concrete), CIDH Concrete Piling, Structural Concrete, Minor Concrete, Testing, Pipe Screen Insert, Fractured Rib Texture, Sign Structure, Sound Wall (Masonry Block), Underground, Cleaning, Inspecting, and Preparing Culvert, Adjust Utilities to Grade, Concrete, Rock Slope Protection, Minor Concrete Curb & Gutter, Signal & Lighting, Relocate Fire Hydrant Assembly, Survey Monument, Anti-Graffiti Coating, Fencing, Pavement Marker, Object Marker, Delineator, Guard Railing Delineator, Roadside Signs, Midwest Guardrail System, Vegetation Control (Minor Concrete), Chain Link Railing, Tubular Hand Railing, Alternative In-Line Terminal System, Crash Cushion, Concrete Barrier, Striping & Marking, Electrical and Construction Materials

**An Equal Opportunity Employer**

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage SBE/DBE Participation. Plans & Specs are available for viewing at our office or through the VTA's website at <http://www.vta.org/about-us/procurement>

VANGUARD CONSTRUCTION IS REQUESTING QUOTATIONS FROM ALL QUALIFIED DBE & SBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**US 101 – SR 85 Express Lanes Phase 3 (Contract No. C18081)  
 Santa Clara Valley Transportation Authority ("VTA")  
 BID DATE: October 30, 2018 @ 2:00pm**

**Sub-Trades needed, but not limited to:** Lead Compliance Plan, Construction Area Signs, Traffic Control System, Temporary Railing (Type K), Crash Cushions, WPCP, Street Sweeping, Roadway Excavation, Hazardous Waste Transport & Disposal, Structure Backfill, Erosion Control, Aggregate Base, Asphalt Concrete Pavement, HMA Dike, Cold Plane AC Pavement, 60" Cast-In-Drilled-Hole Concrete Pile, Alternative Pipe Culvert, Adjust Utilities, Rock Slope Protection, Toll Infrastructure, Object Markers, Adjust Utilities, Roadside Signs, Sign Structure, Midwest Guardrail System, Minor Concrete, Concrete Barrier, Demolition, Striping & Markings, Electrical, Ready Mix Concrete Supplier.

Plans & specifications are available for viewing at our Livermore office or at <http://www.vta.org/about-us/procurement>. Please call our office for assistance in obtaining bonding, lines of credit, insurance, equipment, supplies, materials or related assistance in services. 100% Payment & Performance Bonds may be required. Vanguard is willing breakout any portion of work to encourage DBE & SBE participation.

Contact: Jason Muller  
 FBD VANGUARD CONSTRUCTION, INC.  
 550 Greenville Road, Livermore, CA 94550  
 T: (925) 245-1300 F: (925) 245-1244  
 AN EQUAL OPPORTUNITY EMPLOYER





# California Sub-Bid Request Ads



**Kiewit Infrastructure West Co.**  
4650 Business Center Drive Fairfield, CA 94534  
Attn: Victor Molina · norcal.bids@kiewit.com  
Fax: 707-439-7301

Requests sub-bids from qualified California Unified Certification Program (CUCP) certified Disadvantaged Business Enterprise (DBE), Subcontractors, Consultants, and/or Suppliers seeking to participate in the Construction of Walerga Road Over Dry Creek Bridge Replacement Project.

<http://www.dot.ca.gov/obeo/index.html>

Subcontractors and Suppliers for the following project:

**Walerga Road Bridge Replacement Project**  
Contract No. 000988

**Federal-Aid Project: TCSP-E2CA(018)**

**Owner: County of Placer**

**Bid Date: November 1, 2018 at 11:00 A.M.**

**Disadvantaged Business Enterprises (DBEs)**

wanted for the following scopes, including, but not limited to:

AC Paving, Aggregates, Bat and Bird Exclusion Device, CIDH Piling, Clear and Grub, Cold Plane AC Pavement/Dike, Concrete Pumping, Concrete Reinforcement, Concrete Supply, Concrete Washouts, Concrete Accessories, Concrete Staining, Bridge Railing, Block & Rock Wall, Demo, Earthwork, Erosion Control, Fencing & Gates, Field Office, Grind Existing Bridge Deck, Grind Existing Concrete Pavement, Guardrail, K-rail, Hydro-seed, Joint Seal, Landscaping, Minor Concrete, Misc. Metals, Pavement Markings, Piping and Valves, Polyester Concrete Overlay, Precast Concrete, Prepare Bridge Deck Surface, Rock Slope Protection, Sawcutting, Signage, Structural Concrete, SWPPP, Survey, Traffic Control, Tree Removal, Trucking & Hauling, Sweeping, Water Trucks.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested certified, DBE suppliers and subcontractors.

Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

**Subcontractor and Supplier Scopes are due**  
**October 26, 2018 and Quotes**

**NO LATER THAN October 30, 2018 at 5 PM.**

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

Davis-Bacon Act Applies  
Buy America Requirements Apply  
**An Equal Opportunity Employer**

CA Lic. 433176  
DIR # 100001147



**Kiewit Infrastructure West Co.**  
4650 Business Center Drive Fairfield, CA 94534  
Attn: Victor Molina · norcal.bids@kiewit.com  
Fax: 707-439-7301

Requests sub-bids from qualified California Department of General Services (DGS) certified Small Business Enterprises (SBE), Micro Small Businesses and Disabled Veteran Business Enterprises (DVBE), Subcontractors, Consultants, and/or Suppliers seeking to participate in the construction on state highway in Santa Clara and San Mateo Counties in Palo Alto and Redwood City from 0.3 mile North of San Antonio Road to Whipple Avenue Overcrossing.

<http://www.pd.dgs.ca.gov>

Subcontractors and Suppliers for the following project:

**State Route 101 Managed Lanes**

Contract No. 04-1J5614

**Construction Manager/General Contractor (CM/GC)**

**Owner: Caltrans**

**Quotes Due: October 29, 2018 @ 5:00 P.M.**

**Small Business Enterprises/Micro (SBEs) and**  
**Disabled Veteran Business Enterprises (DVBE)**

wanted for the following scopes, including, but not limited to:

AC Paving, CIP Barrier, CIDH, Concrete Washouts, Concrete Barrier, Concrete - Minor, Concrete - Structural, AC Cold Planing, Demo, Dewatering, Electrical, Erosion Control, Guardrail System, Hydroseeding, K-rail, Metals, Pavement Markings, Piping, Painting, Signage, SWPPP, Street Sweeper, Temp Striping, Traffic Control, Trucking & Hauling, Water Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested DGS certified, SBE/Micro SB and DBVE suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

**Subcontractor and Supplier Scopes are due**

**October 26, 2018 and RFIs**

**NO LATER THAN October 24, 2018 at 5 PM.**

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

Prevailing Wages Apply

Subcontract work shall be signatory to the applicable local union or willing to sign a one-time agreement.

**An Equal Opportunity Employer**

CA Lic. 433176  
DIR # 100001147

## Small Business Exchange

### The Sub-Bid Request Specialist

It's takes a sharp pencil and qualified, competitive sub-contractors, vendors, and suppliers to win the bid and achieve the diversity goals.

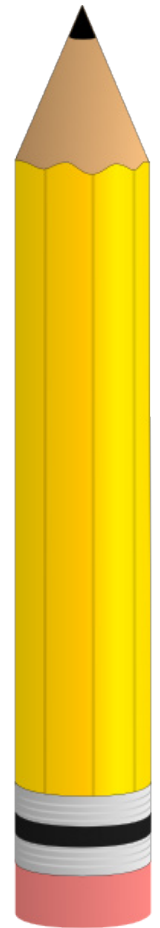
*Look no further. We have them all in our database*

Need construction contractors and suppliers familiar with public contracting, bondable, certified by cities, states and federal entities, and willing to work in one or many locations?  
*We have that, too.*

Want to reach them by industry-specific codes (NAIC/SIC/UNSPSC)?  
*We can do that, too*

The next time you're bidding project where time and accuracy are of the essence, call us.  
*We'll make it happen.*

We are on the move to make your business better.



**Call 1-800-800-8534**



# Public Legal Notices



CITY & COUNTY OF SAN FRANCISCO  
DEPARTMENT OF PUBLIC WORKS

**Contract No. 1000011501  
GENERAL AS-NEEDED G13  
SIDEWALK INSPECTION AND  
REPAIR PROGRAM**

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30:00 p.m. on November 14, 2018**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at [www.sf-publicworks.org/biddocs](http://www.sf-publicworks.org/biddocs). Please visit the Contracts, Bids and Payments webpage at [www.sfpublishworks.org](http://www.sfpublishworks.org) for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work to be done under this contract consists of sidewalk repair, landscape planting, and various items of reconstruction at various locations in the City and County of San Francisco. The City will issue separate Contract Service Orders (CSOs) for work under this Contract. The Contract Term is 730 consecutive calendar days from the date of notification to Contractor of executed Contract or when the cumulative amount of issued Contract Service Orders reaches the Maximum Contract Value, whichever comes first. The Contract Term may be extended up to 5 years to complete the work of issued Contract Service Order, but no new Contract Service Orders will be issued after the first 4 years. The Engineer's estimate is approximately \$2,200,000. For more information, contact the Project Manager, **Michael Lennon** at 415-554-5797.

**On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").**

**No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].**

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

A Bidder who is awarded this contract, General As-Needed Contract G13 Sidewalk Inspection and Repair Program, is not eligible to be awarded General As-Needed Contract G12 Sidewalk Inspection and Repair Program.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits the City from entering into any Contract with a Contractor that has its United States headquarters in a state with laws that perpetuate discrimination against LGBT populations ("Covered State") or where any or all of the work on the contract will be performed in any of those states. A list of states on the Covered State List can be found at: <https://oag.ca.gov/ab1887>.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is **25%**. Call Selormey Dzikunu at 415-554-8369 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on **October 25, 2018 at 9:00 a.m.** at 1155 Market Street, 3rd Floor, SF, CA 94103 at End Zone Conference Room.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for 2.5 percent (2.5%) of the amount bid

must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award. The bonds shall be for a sum of not less than 100% of the cumulative value of all issued Contract Service Orders under the as-needed Contract or at least 25% of the Maximum Contract amount, whichever is greater.

**Class "A" or "C-8"** license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

10/18/18

**CNS-3183183#**

**SMALL BUSINESS EXCHANGE**





# Public Legal Notices



CITY & COUNTY OF SAN FRANCISCO  
DEPARTMENT OF PUBLIC WORKS

**Contract No. 100006019  
GENERAL AS-NEEDED G12  
SIDEWALK INSPECTION  
AND REPAIR PROGRAM**

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30:00 p.m. on November 7, 2018**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at [www.sf-publicworks.org/biddocs](http://www.sf-publicworks.org/biddocs). Please visit the Contracts, Bids and Payments webpage at [www.sfpublishworks.org](http://www.sfpublishworks.org) for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work to be done under this contract consists of sidewalk repair, landscape planting, and various items of reconstruction at various locations in the City and County of San Francisco. The City will issue separate Contract Service Orders (CSOs) for work under this Contract. The Contract Term is 730 consecutive calendar days from the date of notification to Contractor of executed Contract or when the cumulative amount of issued Contract Service Orders reaches the Maximum Contract Value, whichever comes first. The Contract Term may be extended up to 5 years to complete the work of issued Contract Service Order, but no new Contract Service Orders will be issued after the first 4 years. The Engineer's estimate is approximately \$2,200,000. For more information, contact the Project Manager, **Michael Lennon** at 415-554-5797.

**On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").**

**No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].**

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

A Bidder who is awarded this contract, General As-Needed Contract G12 Sidewalk Inspection and Repair Program, is not eligible to be awarded General As-Needed Contract G13 Sidewalk Inspection and Repair Program.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits the City from entering into any Contract with a Contractor that has its United States headquarters in a state with laws that perpetuate discrimination against LGBT populations ("Covered State") or where any or all of the work on the contract will be performed in any of those states. A list of states on the Covered State List can be found at: <https://oag.ca.gov/ab1887>.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is **25%**. Call Selormey Dzikunu at 415-554-8369 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on **October 25, 2018 at 9:00 a.m** at 1155 Market Street, 3rd Floor, SF, CA 94103 at End Zone Conference Room.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for 2.5 percent (2.5%) of the amount bid must accompany each bid. Administrative

Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award. The bonds shall be for a sum of not less than 100% of the cumulative value of all issued Contract Service Orders under the as-needed Contract or at least 25% of the Maximum Contract amount, whichever is greater.

**Class "A" or "C-8" license required to bid.**

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

10/18/18

**CNS-3183181#**

**SMALL BUSINESS EXCHANGE**

# Public Legal Notices



## CITY OF SAN MARCOS

### NOTICE INVITING BIDS CIP NO. 88087 CITYWIDE ADA INFRASTRUCTURE IMPROVEMENT PROJECT

PUBLIC NOTICE IS HEREBY GIVEN that the City of San Marcos, hereinafter referred to as Agency or City, invites sealed bids for the above stated Project and will receive electronic bids via an on line bid management system, PlanetBids, will be received electronically up to the hour of 2:00 p.m. on Wednesday November 7, 2018, at which time they will be publicly opened electronically, and viewable online. Representative of Agency will also be onsite at City Hall at the time of electronic opening to read electronic bids. Bids received after the hour and date for the bid opening will not be accepted.

**DESCRIPTION OF WORK:** The work generally consists of removal of existing curb, gutter, curb ramp, cross gutter spandrels, and sidewalk and construction of new ADA curb ramps per San Diego Regional Standard Drawings. Detailed Scope of Work can be found in the Bid and Contract Documents ("Bid Documents"). This project requires retention from payment and subject to liquidated damages.

**ENGINEER'S COST ESTIMATE:** Estimated construction cost: \$175,000.00 - \$240,000

**LOCATION OF WORK:** The work to be constructed is located on various streets in the City of San Marcos. A list of project locations is included in the Scope of Work.

**TIME OF COMPLETION:** Time is of the essence in the performance of the Work under this Contract. All work shall be completed to the satisfaction of the Agency in conformance with the Contract Documents within sixty (60) WORKING/CALENDAR DAYS after the date of commencement specified in the Notice to Proceed. For each Additive Alternatives awarded, if any, ten (10) additional working days will be added per alternative added.

**GENERAL:** Bid Documents are available for inspection at no cost at the front counter located on the first floor of City Hall, 1 Civic Center Drive, San Marcos, California 92069-2918. NO BID SETS WILL BE AVAILABLE FOR PURCHASE. The City uses an online bid management system, PlanetBids, to post and receive bids. Only vendors that are registered will be eligible to submit a bid for formal solicitations with the City. The bid management system is accessible via the City's website and direct link provided below and provides all Bid Documents at no cost to bidders.

<http://www.san-marcos.net>

OR

<https://www.planetbids.com/portal/portal.cfm?CompanyID=39481>

It shall be the responsibility of the prospective bidders to download and print the bid documents for review and bid. Bidders shall also check the website for addendums prior to the bid opening. Bidders shall acknowledge receipt of all addenda at time of submittal.

Agency does not warrant, represent, or guarantee the accuracy, completeness, or adequacy of information provided from any third party source. Agency shall not be responsible or liable in any way whatsoever for any loss or damages of whatever kind, nature, or scope, including, but not limited to, time, money or goodwill arising from errors, inaccuracies, or omissions in any documents and/or information retrieved from any third-party source.

A MANDATORY PRE-BID CONFERENCE will be held at 12:30 p.m. on Thursday, October 25, 2018 at City of San Marcos Public Works, 201 Mata Way, San Marcos, California 92069.

Bids shall be submitted electronically via PlanetBids. All required forms shall be completed and shall be included with the bid as PDF attachment(s). Bid must be accompanied by cash, a certified or cashier's check payable to the City of San Marcos, or a satisfactory bid bond executed by the bidder and an acceptable surety, in an amount equal to ten percent (10%) of the total aggregate bid amount. Scanned bid bond may be uploaded with the bid, all other forms of bid guarantees must be submitted prior to the submission of bid at the Agency offices located at 1 Civic Center Drive, San Marcos, CA 92069 in an envelope clearly marked with the Notice to Bid Title above, Attn: Public Works CIP Engineering. Original bid bond must

be submitted within three (3) working days from date of bid opening to the Agency offices located above. The successful bidder will also be required to furnish and pay for performance and payment bonds acceptable to the Agency.

This project is funded by a Community Development Block Grant (CDBG). CDBG is a program funded by the U.S. Housing and Urban Development. This CDBG program allocates grants funding to larger cities and urban counties to address community development needs principally for low-and moderate-income persons. Additional CDBG requirements are included in the Bid Documents.

NOTICE IS HEREBY GIVEN that, pursuant to the San Marcos City Charter and the San Marcos Municipal Code, payment of prevailing wages and compliance with the California Labor Code Sections 1770 et seq IS required for this project. In addition, this Project is funded in part by a grant from the CDBG and the successful bidder will be required to comply with the Federal Davis-Bacon Act requirements. The Contractor will be required to comply with all of the terms and conditions (including Federal and State General Prevailing Wage requirements) prescribed for Contractor performing public works construction projects. In all instances where Federal, State, and Local Prevailing Wages for a given craft differ, the higher Prevailing Wage shall be paid.

Under (SB 854, 2014), "contractors" are required to register with the Department of Industrial Relations (DIR) on an annual basis (July 1-June 30). All contractors and subcontractors submitting bids will be required to have registered in advance with the (DIR).

The Contractor shall possess at the time the contract is awarded, a California Contractors license classification A, General Engineering.

The Contractor to whom the Contract is awarded, and any subcontractor under such Contractor, shall hereby ensure that minority and women business enterprises will be afforded full opportunity to submit bids for subcontracts. Further, there shall be no discrimination in employment practices on the basis of race, religious creed, color, national origin, ancestry, physical handicap, medical condition, marital status, age, or sex.

PD 10/17/18 & 10/23/18

**ADVERTISE  
YOUR  
BUSINESS  
HERE**



## SAN FRANCISCO HOUSING AUTHORITY

### REQUEST FOR PROPOSALS FOR SEISMIC UPGRADE AT 363 NOE STREET AND 4101 NORIEGA STREET Solicitation: 18-050-IFB-0020

The Housing Authority of the City and County of San Francisco will receive sealed bids for Seismic Upgrade Project for 363 Noe Street and 4101 Noriega Street

Housing Development in San Francisco. Construction cost ranges from \$170,000 to \$220,000.

On October 23, 2018, at 2:00 PM, a site inspection will be held in front of the building at 4101 Noriega Street in San Francisco. Please submit all questions in writing to [procurement@sfha.org](mailto:procurement@sfha.org). The last date for submitting questions regarding this solicitation is Friday November 2, 2018 by 2:00 PM.

Sealed Bids will be received at 1815 Egbert Avenue, Contract/Procurement Division, San Francisco, CA 94124, until 2:00 PM on November 9, 2018. To review the IFB Document, go to <http://sfha.org/Procurement-bids.html>. For technical questions, please e-mail [procurement@sfha.org](mailto:procurement@sfha.org).